Name	Contact Info	#1	#2	#3	#4	Next step
How met	Phone/Email/Voxer	Day 1	Day 4	Day 7	Day 11	
E-amail VM-valaamail	T-tout V-vous C-colled	ED - foo	shook E	DA - Food		

 $E{=}email \quad VM{=}voicemail \quad T{=}text \quad V{=}voxer \quad C{=}called \quad FB{=}facebook \quad FVM{=} \quad facebook \quad voice \quad message \quad P{=} \quad in \quad person \quad FVM{=} \quad facebook \quad FVM{=} \quad$